

THE NEW WAY OF THINKING & PROCESSING

Being one of the hottest topics within IT, virtualization has been driven by companies needs to better utilize their hardware investments, operational costs, and business continuity. Virtualization is also used to gain access to multiple resources, enabling processing changes as business conditions alter. With the ability to move data and processing from one host to another, virtualization is able to help companies improve reliability and infrastructure performance.

Because of its considerable popularity over the years, virtualization has grown to become a vast portrait of eclectic views, compiling multiple ideas and offerings into this single IT space, building it into now one of the largest IT focuses worldwide. However, because of its enormous adoption rate, it can sometimes become difficult for companies to understand the pros and cons of each vendor's protocols and options', and complex configuration traps and pot holes making it unclear as to what solution is the right fit for them.

However, with Digital Edge being the premier datacenter/managed co-location provider, companies do not have to worry about falling into the vendor trap. Digital Edge integrates its business expertise within a datacenter including their hardware and software knowledge creating high capacity and high availability technology solutions. And with a laid on managed security platform providing ultimate protection from unauthorized access, we provide compliance with the latest regulatory requirements for online data processing. With Digital Edge, companies are able to access a full array of solution options, in which our engineering experts work to build a customized solution for our clients. Our engineers cater to our client's requirements, needs, and goals making each solution a unique one.

Here is how we work:

First, we analyze your infrastructure, hardware load patterns, and up-time needs. From that step, Digital Edge will advise a new century processing approach that will help you get more out of your hardware.

From there, Digital Edge will engage in planning, this involves meetings to go over all of your options such as shared storage, features, ways of connection, hypervisor options, configurations, etc... We will work with your IT team to come up with these selections, recommending along the way.

After a selection has been made, we will help to budget that solution. We will analyze your current costs of operation and help to produce a savings analysis to be presented to senior management and all executives, in order to provide strong financial backings for project justification.

Once the project has been approved, Digital Edge will assist in the planning and migration, avoiding interruptions from your day-to-day work and critical processing.

At Digital Edge our business model is shaped and defined around our clients. We believe that our success is your success; therefore we strive to become the best partner in the marketplace, molding our ways to meet our client's needs and goals. Because of our internal structure, we are able to provide clients with as little or as much assistance as needed. Our experience levels are diversified amongst all kinds of clients from large to small, within all verticals. We have expertise in all areas, whether that is owning and controlling an entire project from start to finish with little to no involvement from an internal IT team, to just skimming the basics with consultations and planning. We allow the client to decide, because at the end of the day, we work for you.

So if you think virtualization is right for you, or are not sure, let us take a look and we will be able to tell you whether it is the right move, or not. And regardless of the outcome, all consulting, planning, and budgeting is free, so what's there to lose?

