

# Because Even 10 Minutes of Downtime is Unacceptable

Every year, hundreds of companies look to direct their efforts on adopting new and more efficient ways to run their businesses. For many, IT trends like Co-location, Virtualization, and Managed Hosting have been readily accessed and analyzed as core plans for the future. For the most part, companies look to third party vendors for their cost savings, performance enhancements, and efficient workflow that can allow them to focus on their core business, leaving IT to qualified experts that can alleviate the stress handled in-house.

The idea is called servicing. It is a concept in which companies look to build multiple vendor relationships and manage them to perfection. For some companies that have been administering this practice for many years, the process has become easy and considered a normal business function. But for some, the planning, implementing, organizing, and vendor search can be a difficult road; forcing them to work harder than necessary. That is why Digital Edge is so successful!

With Digital Edge, organizations of all sizes can stop worrying about their mission-critical IT needs and start making their business much less complicated. At Digital Edge, we help companies more effectively consolidate, virtualize, and manage their IT environments, providing them with the advanced tools, techniques, and best practice solutions they need. Being a premier DataCenter Service Provider, we specialize in managing high availability and high capacity systems, integrating our business expertise among various platforms within a datacenter, certifying the ability to provide companies with enhanced customizable solutions to fit specific needs. At Digital Edge, we consider ourselves an arm of your business, following your direction with precision.

Our DataCenter Services include:

- Co-location
- IaaS
- Network Design
- Full IT/Partial Infrastructure Management
- Enterprise Storage
- Managed Hosting
- Virtualization & Cloud Computing
- Consultations (architecture design, build, and assessment)



Within each of these segmented services belongs a team of highly specialized expert engineers, dedicated to their specific fields. Everyday these engineers are challenged to build solutions that fit each company's business needs, reflecting individual business uniqueness. At Digital Edge our business model is shaped around our clients, therefore we strive to be the best partner in the market. We also believe that in order to do so, vendors must put the client's needs above all, which is why we believe in being and maintaining vendor agnostic. Having expertise in numerous areas within IT, we look to guarantee your company success, not the manufacturer. So we recommend based on our dedicated years of knowledge within the industry, concentrating our interests on what is best for you and what depicts your particular objectives.

So if you are having performance issues, loaded with too much that is burdening your everyday workflow, or are interested in finding a vendor that has the extensive expertise you need that is willing to work for you, consider your business objectives and goals and make the decision to ask us about how we can help you!

Our Business Focus STARTS and STOPS with you,  
Guaranteeing Success Every Time.

